

# Opportunities for your business

## UK companies working with PIDG



Twitter LinkedIn [www.pidg.org](http://www.pidg.org)

The Private Infrastructure Development Group (PIDG) encourages private sector investment in infrastructure in low-income countries to help promote economic development and combat poverty.

The UK government is the largest donor to PIDG. Our work can create opportunities for UK companies to provide goods, services and expertise to support our operations and projects.

These fall into the three categories below.

### 1 Supporting PIDG's operations

PIDG head office and PIDG companies procure goods and services to support PIDG's operations.

This includes fund management; IT; banking; environmental, social and governance; communications; audit; legal and accounting services.

### 2 Providing goods and services to PIDG projects

PIDG companies InfraCo Africa and InfraCo Asia procure goods, works and services for their projects. This includes engineering, procurement, construction and operations and management services.

### 3 Investing alongside PIDG or seeking project support

If you are an investor looking for opportunities in our markets, or would like to help fund our work please contact us directly.

We also welcome interest from project developers and equity providers who are seeking support from PIDG for a specific project.

### PIDG 2002-2016

US\$1.3bn  
donor funding

US\$21.3bn mobilised  
from private sector investors

154 projects  
reached financial close

84 projects  
fully operational

222m  
people benefiting

## FINDING OUR OPPORTUNITIES

- Businesses can find details of all our tenders at: [www.pidg.org/about-us/procurement](http://www.pidg.org/about-us/procurement)
- PIDG also advertises opportunities that are above the current EU threshold on [OJEU.com](http://OJEU.com)



UK Export  
Finance

Companies bidding for PIDG procurement opportunities may benefit from finance and insurance from **UK Export Finance (UKEF)**

PIDG is a multi-donor organisation with Members from seven countries and the World Bank Group.



# PIDG working with UK companies

## 1 Supporting PIDG's operations

UK multidisciplinary law firm **MDY Legal** and professional services firm **EY** provide legal, programme management, finance, risk, compliance and corporate secretariat services to PIDG.



MDY Legal  
INTERNATIONAL DEVELOPMENT



EY

**Cambridge Economic Policy Associates (CEPA)**, a UK economic and financial policy consulting business, has provided independent assessments and evaluations of PIDG activities.



CEPA

## 2 Providing goods and services to PIDG projects



**EthosEnergy**, a UK provider of rotating equipment and services for the power, oil and gas and industrial markets, provided a long-term service agreement for the combined-cycle gas turbine used at the Kpone Independent Power Plant in Ghana.

The EAIF and InfraCo Africa-backed project will provide up to 350MW of power, adding 12 per cent to Ghana's installed generating capacity.



EthosEnergy

Cenpower | Tema, Ghana | With Cenpower Holdings | Photo courtesy of Cenpower Generation Ltd and AFC

## 3 Investing alongside PIDG or seeking project support



In 2016, **Standard Chartered Bank** helped coordinate financing for the purchase, construction, operation and lease of the first independent telecommunication towers in Congo Brazzaville alongside The Emerging Africa Infrastructure Fund (EAIF) and other lenders.

Standard Chartered Bank also supports EAIF directly through a revolving loan facility which unlocks funds for its long-tenor lending to infrastructure projects.



Standard  
Chartered

Helios Towers | Congo-Brazzaville | With Helios Towers Congo-Brazzaville Ltd

## WANT TO KNOW MORE?

We meet regularly with UK companies and membership organisations. If you would like to invite PIDG to present to your business please contact us at [info@pidg.org](mailto:info@pidg.org).

PIDG's specialist companies work with private investors at every stage of the infrastructure project development cycle