

Opportunities for your business

Australian companies working with PIDG



www.pidg.org

The Private Infrastructure Development Group (PIDG) encourages private sector investment in infrastructure in low-income countries to help promote economic development and combat poverty.

The Australian government has been a member of PIDG since 2012, contributing around AUS\$32m.

PIDG's work can create opportunities for Australian companies to provide goods, services and expertise to support our operations and projects.

These fall into the three categories below.

1 Supporting PIDG's operations

PIDG head office and PIDG companies procure goods and services to support PIDG's operations.

This includes fund management; IT; banking; environmental, social and governance; communications; audit; legal and accounting services.

2 Providing goods and services to PIDG projects

PIDG companies InfraCo Africa and InfraCo Asia procure goods, works and services for their projects. This includes engineering, procurement, construction and operations and management services. Third party project companies that PIDG supports also procure goods and services. Contracts above US\$75,000 are awarded through open competitive procurement processes.

3 Investing alongside PIDG or seeking project support

If you are an investor looking for opportunities in our markets, or would like to help fund our work please contact us directly.

We also welcome interest from project developers and equity providers who are seeking support from PIDG for a specific project.

PIDG 2002–2016

US\$1.3bn
donor funding

US\$21.3bn mobilised
from private sector investors

154 projects
reached financial close

84 projects
fully operational

222m
people benefiting

FINDING OUR OPPORTUNITIES

- Businesses can find details of all our tenders at: www.pidg.org/about-us/procurement
- PIDG also advertises opportunities that are above the current EU threshold on OJEU.com

PIDG is a multi-donor organisation with Members from seven countries and the World Bank Group.



PIDG working with Australian businesses

1 Supporting PIDG's operations

Adam Smith International Australia has provided independent assessments and evaluations of PIDG's activities, reviewing the model and impact of InfraCo Asia's work across a number of its projects.

**Adam Smith
International**

2 Providing goods and services to PIDG projects

Recently acquired Australian engineering and consultancy firm **SMEC International Pty. Ltd.** provided technical due diligence, construction and hydrology review services to aid the construction of the Coc San hydro power project, a 29.7MW run-of-river plant in Lao Cai province in northern Vietnam. The project is providing more affordable, reliable power supply to around 130,000 households, reducing the need to import expensive and unreliable power. The project was developed by PIDG Company InfraCo Asia and represents the first foreign direct investment in hydro power in this province.



Entura, part of Hydro Tasmania, conducted due diligence work on the project as well. Entura has also provided services to other hydro power projects that InfraCo Asia is co-developing in the Philippines and India.



Coc San hydroelectric power plant | Lao Cai province, Vietnam | With Lao Cai Renewable Energy

WANT TO KNOW MORE?

Please contact us at info@pidg.org.

PIDG's specialist companies work with private investors at every stage of the infrastructure project development cycle

