



## PIDG Trust Contracts

|    | CONTRACTING PARTY                     | DESCRIPTION OF SERVICES   | JURISDICTION | VALUE OF FIXED CONTRACT | FEES PAID TO DATE | DURATION                | Contract Numbers (Internal Use Only) |
|----|---------------------------------------|---|--------------|-------------------------|-------------------|-------------------------|--------------------------------------|
| 1  | MDY Legal                             | Programme management unit for the PIDG trust contract.  | UK           | £2,735,738              | £1,912,342        | 01/03/2009-28/02/2014   |                                      |
| 1  | MDY Legal / EY (CMO Contract)         | Programme management unit for the PIDG trust contract.  | UK           | £7,080,182              | £5,576,015        | 01/03/2014-28/02/2018   |                                      |
| 2  | Leigland, James                       | Technical advisor to Technical Assistance Facility.   | South Africa | US\$1,125,764           | US\$1,260,365     | 04/11/2010-31/10/2016   | 55, 113                              |
| 3  | Morse, Richard                        | Governance, risk management and business continuity of the PIDG.  | UK           | £30,000                 | £30,000           | 01/09/2010-31/12/2011   | U21                                  |
| 3  | Morse, Richard                        | Advisory Service (Kwartiermaker Contract)   | UK           | £26,000                 | £26,000           | 01/11/2012-30/11/2013   | 92                                   |
| 3  | Morse, Richard                        | Variation of Agreement Advisory Services - Governance   | UK           | £26,000                 | £26,000           | 01/12/2012-30/11/2013   | 93                                   |
| 4  | Trinity Consultancy LLP               | Development of Green Africa Power Initiative  | UK           | £689,610                | £589,611          | 17/08/2011-31/03/2012   | 63, 84, 90                           |
| 5  | Oct Associates                        | Recruitment of PIDG Programme Director  | UK           | £30,000                 | £30,000           | 01/03/2011 - 24/05/2011 | U11                                  |
| 6  | Zygos Partnership                     | Search organisation for Infraco Africa and Emerging Africa Infrastructure Fund non-executive directors. | UK           | £85,000                 | £85,000           | 29/07/2011- 25/10/2011  | U12                                  |
| 7  | Vivideconomics                        | Provide consultancy services to GAP Phase 2   | UK           | £5,920                  | £5,920            | 30/11/2011 - 15/01/2012 | U14                                  |
| 8  | IMC Worldwide Ltd                     | Provision of PIDG Annual Report 2011  | UK           | \$64,400                | US\$32,200        | 24/01/2012 - 25/06/2012 | U19                                  |
| 9  | Fry-IT                                | Website Development and Hosting   | UK           | £11,063                 | £11,063           | 31/08/2011 - 24/04/2012 | 44                                   |
| 10 | KC Consulting                         | GAP - Phase 1 (Head of Business Development)  | UK           | £49,090                 | £39,844           | 01/01/2011 - 12/05/2011 | 60                                   |
| 11 | Simon Westmacott                      | GAP - Phase 1 (Agreement for Services - Consultancy)  | UK           | £25,312                 | £18,409           | 01/01/2011 - 12/05/2011 | 61                                   |
| 12 | Malcolm Doney                         | Communication consultant for PIDG Annual Report 2010  | UK           | £23,000                 | £19,520           | 21/04/2011 - 31/12/2014 | 45, 64, 101, 118                     |
| 13 | Martin Wroe                           | Communication consultant for PIDG Annual Report 2010  | UK           | £23,000                 | £18,313           | 21/04/2011 - 31/12/2014 | 46, 65, 102, 119                     |
| 14 | S Ramachandran                        | Peer Review of Strategic Review   | USA          | US\$1,125               | US\$1,125         | 01/11/2010 - 31/12/2011 | 67                                   |
| 15 | Parsons Brinckerhoff Africa (Pty) Ltd | GridCo Energy Sector Capacity Building Project: Ghana   | South Africa | US\$270,000             | US\$270,000       | 09/01/2012 - 11/05/2012 | 68                                   |
| 16 | Anton Eberhard                        | Steering Committee on the Strategy Review for PIDG  | South Africa | £10,500                 | £10,500           | 01/01/2012 - 31/12/2012 | 70                                   |
| 17 | ODI Sales Ltd                         | Designing a TOR for a PIDG Job Creation Impact Study  | UK           | £7,200                  | £7,200            | 01/03/2012 - 30/04/2012 | 71                                   |
| 18 | URS                                   | Climate Change Tagging Methodology for PIDG Supported Projects  | UK           | £25,650                 | £17,100           | 26/03/2012 - 31/10/2012 | 72                                   |
| 19 | Sander, Cerstin and Denfeld, Bianca   | PMU Review  | Germany      | US\$38,200              | US\$38,200        | 08/05/2012 - 31/10/2012 | 73                                   |
| 20 | Benjamin Darche                       | TAF VGF Panel   | USA          | US\$52,500              | US\$16,275        | 01/06/2012 - 31/03/2017 | 77, 110, 129                         |
| 21 | William Dachs                         | TAF VGF Panel   | South Africa | US\$10,100              | US\$5,555         | 01/06/2012 - 31/05/2014 | 78,111                               |
| 22 | McKinsey and Company                  | PIDG Strategy Review  | USA          | US\$400,000             | US\$400,000       | 01/05/2012-10/10/2012   | 79                                   |

|    |  |  |             |             |             |                         |                                       |
|----|--|--|-------------|-------------|-------------|-------------------------|---------------------------------------|
| 23 | Saxton Bampfylde                             | Recruitment of Chair for GAP                   | UK          | £46,000     | £36,000     | 19/12/2012 - 28/02/2013 | 81                                    |
| 41 | Saxton Bampfylde                             | Recruitment of Chair/NED for InfraCo Africa    | UK          | £36,000     | £36,000     | 01/09/2013 - 31/03/2014 | 108                                   |
| 24 | International Finance Corporation (IFC)      | Results Harmonising Group Agreement            | USA         | US\$10,000  | US\$10,000  | 05/12/2012 - 30/06/2013 | 83                                    |
| 25 | RebelGroup Advisory                          | Progress Review of Technical Advisory Facility | Netherlands | US\$45,000  | US\$45,000  | 14/09/2012 - 07/12/2012 | 87                                    |
| 26 | Terry Willat Consultancy                     | Consultancy Service - Sharepoint               | Portugal    | € 8,906     | € 8,613     | 25/09/2012 - 30/11/2012 | 89,97                                 |
| 27 | Overseas Development Institute               | Job Creation Impact Study                      | UK          | US\$111,780 | US\$84,029  | 23/11/2012 - 08/03/2013 | 91                                    |
| 28 | Hodges, John                                 | Representation of PIDG at EU-ITF               | UK          | £95,040     | £78,141     | 01/07/2010 - 31/12/2015 | 66, 94, 116, 134                      |
| 29 | Hodges, John                                 | Strategic Advisory Services                    | UK          | £108,820    | £97,051     | 01/08/2012 - 30/06/2018 | 88, 103, 107, 121, 128, 135, 151, 157 |
| 30 | Generous At Work                             | Communications advice to PIDG PMU              | UK          | £48,000     | £14,190     | 01/08/2011 - 31/12/2012 | 74                                    |
| 31 | Mott Macdonald                               | Gender Tool Annual Update                      | UK          | US\$2,000   | US\$2,000   | 01/11/2012 - 31/05/2014 | 95                                    |
| 32 | Michael Jordan                               | Annual Report 2012 & 2013                      | UK          | £24,000     | £22,500     | 01/12/2012 - 30/04/2014 | 96, 114                               |
| 33 | Lion's Head Global Partners                  | Agricultural Scoping Study                     | UK          | US\$89,200  | £72,250     | 03/05/2013 - 30/06/2013 | 98                                    |
| 34 | Bandmaster Solutions Ltd.                    | Governance Advisory Services                   | UK          | £50,000     | £50,000     | 01/12/2011 - 30/11/2013 | 75, 93                                |
| 35 | Bandmaster Solutions Ltd.                    | Kwaitermaster                                  | UK          | £26,000     | £26,000     | 01/11/2012 - 30/11/2013 | 92                                    |
| 38 | Rockpools                                    | Recruitment of PIDG Special Counsellor         | UK          | £26,916     | £18,000     | 07/03/2013 - 31/05/2013 | 99                                    |
| 39 | Scenna & Associates                          | Special Consellor                              | UK          | £96,000     | £93,463     | 18/07/2013 - 17/07/2015 | 105                                   |
| 40 | IMC Worldwide Ltd                            | IT Support Services                            | UK          | £16,250     | £14,625     | 01/07/2013 - 31/12/2013 | 106, 109                              |
| 44 | Isle Interactive                             | Web Database & IATI                            | UK          | £23,685     | £13,435     | 31/07/2014 - 03/11/2015 | 120                                   |
| 45 | Keith Palmer                                 | PIDG Strategic Advisor                         | UK          | £51,200     | £22,080     | 01/08/2014 - 31/12/2016 | 122                                   |
| 46 | Cambridge Economic Policy Associates (CEPA)  | Progress Review of ICF Debt Pool               | USA         | US\$132,000 | US\$131,970 | 01/12/2014 - 31/05/2015 | 124                                   |
| 47 | Adam Smith International (Australia) Pty Ltd | Progress Review of InfraCo Asia Development    | Australia   | US\$125,000 | US\$125,000 | 25/11/2014 - 31/05/2015 | 125                                   |
| 48 | Richard Burrett                              | 2014 Governance Review of The PIDG Trust       | UK          | £18,000     | £18,000     | 15/12/2014 - 17/04/2015 | 126                                   |
| 52 | Wilderness Enterprises Ltd                   | TAF VGF Panel                                  | UK          | US\$15,000  | US\$5,850   | 01/04/2015 - 31/03/2017 | 130                                   |
| 53 | Notewell Associates Ltd                      | 2014 Governance Review of The PIDG Trust       | UK          | £7,000      | £7,000      | 15/12/2014 - 17/04/2015 | 131                                   |
| 54 | Elizabeth Loxton                             | Annual Report 2014                             | UK          | £11,400     | £6,150      | 29/06/2015 - 01/08/2015 | 132                                   |
| 55 | Cambridge Economic Policy Associates (CEPA)  | TAF Evaluation                                 | USA         | £137,400    | £108,800    | 01/09/2015 - 30/04/2016 | 136                                   |
| 56 | Scenna & Associates                          | Deputy Chair of Supervisory Board              | UK          | £124,800    | £65,882     | 01/10/2015 - 30/09/2017 | 137                                   |
| 57 | Infralinx Ltd                                | Chief Executive Officer                        | Switzerland | £351,864    | £262,667    | 01/10/2015 - 30/09/2017 | 138                                   |

|    |   |  |              |             |             |                         |     |
|----|---|--|--------------|-------------|-------------|-------------------------|-----|
| 58 | Maxwell Stamp                               | InfraCo Africa Evaluation                            | USA          | US\$193,088 | US\$193,088 | 03/12/2015 - 30/05/2016 | 139 |
| 59 | IFC Ottawa                                  | GAP Evaluability Assessment                          | USA          | US\$74,750  | US\$74,750  | 26/11/2015 - 31/05/2016 | 140 |
| 60 | Cambridge Economic Policy Associates (CEPA) | PIDG Evaluation                                      | USA          | US\$119,650 | US\$119,650 | 30/11/2015 - 11/04/2016 | 141 |
| 61 | Mott Macdonald                              | Female Beneficiary Estimation Tool                   | UK           | US\$2,000   | US\$1,200   | 13/01/2016 - 31/01/2016 | 142 |
| 62 | Anton Eberhard                              | PIDG Solar Strategy Workshop                         | South Africa | US\$2,400   | US\$2,400   | 24/06/2016 - 01/07/2016 | 144 |
| 63 | Fieldstone Africa Ltd                       | Market Review for Green Africa Power (GAP)           | UK           | US\$50,000  | US\$50,000  | 13/05/2016 - 31/05/2016 | 146 |
| 64 | Duncan Wall                                 | Consultancy Services - Coc San Hydropower Project    | UK           | £11,900     | £8,085      | 01/04/2016 - 30/09/2016 | 147 |
| 65 | Arrow Project Management LLP                | Review of the PIDG Governance Framework              | UK           | £60,000     | £57,000     | 01/08/2016 - 28/11/2016 | 148 |
| 66 | Neil Dennis                                 | Research and writing of op-ed article on solar power | UK           | £1,600      | £800        | 25/07/2016 - 25/07/2017 | 149 |
| 67 | RJCI Consulting & Investments Ltd           | Technical advisor to Technical Assistance Facility.  | South Africa | US\$622,380 | £146,165    | 1/11/2016 - 31/10/2019  | 150 |
| 68 | Faelix Ltd                                  | Website Hosting and Related Services                 | UK           |             | £1,537      | 01/05/2016 - 31/10/2016 | 152 |
| 69 | Anglia Ruskin University                    | Climate Change Review                                | UK           | £11,640     | £11,640     | 31/12/2016 - 31/01/2017 | 153 |
| 70 | Ashley Insight Ltd                          | Global Goals for Sustainable Development             | UK           | £11,220     | £11,220     | 01/11/2016 - 31/01/2017 | 154 |
| 71 | Europa Energy                               | PIDG Health and Safety Review                        | UK           | US\$292,600 | US\$72,660  | 27/01/2017 - 02/10/2017 | 155 |
| 72 | Europa Energy                               | IAsD Health and Safety Review                        | UK           | US\$22,100  | US\$22,100  | 27/01/2017 - 31/03/2017 | 156 |
| 73 | Arrow Project Management LLP                | Project Management & Implementaton Support           | UK           | £97,500     | £70,005     | 01/01/2017 - 30/06/2017 | 158 |
| 74 | Changing Conversations                      | Development of the PIDG Remuneration Framework       | UK           | £40,000     | £21,200     | 01/03/2017-31/12/2017   | 159 |
| 75 | Europa Energy                               | PIDG Health and Safety Review - Interim Support      | UK           | US\$33,000  | US\$0       | 06/06/2017 - 30/09/2017 | 160 |
| 76 | Stewart Redqueen                            | PIDG SRQ Agreement                                   | Netherlands  | US\$36,736  | US\$0       | 01/06/2017 - 31/08/2017 | 162 |
| 77 | Korn Ferry International Ltd                | Recruitment of the Directors of the TopCo Board      | UK           | US\$300,000 | US\$0       | 13/04/2017 - 31/12/2017 | 163 |
| 78 | Saxton Bampfylde                            | Recruitment an executive team for TopCo              | UK           | US\$200,000 | US\$0       | 25/04/2017 - 31/12/2017 | 164 |
| 79 |   |  |              |             |             |                         |     |
| 80 |   |  |              |             |             |                         |     |
| 81 |   |  |              |             |             |                         |     |

## Framework Agreements

|    | CONTRACTING PARTY                               | DESCRIPTION OF SERVICES   | JURISDICTION | VALUE OF FIXED CONTRACT | FEES PAID FROM 1 JAN 2011 TO DATE | DURATION                | Contract Numbers (Internal Use Only) |
|----|---|---|--------------|-------------------------|-----------------------------------|-------------------------|--------------------------------------|
| 1  | Cambridge Economic Policy Associates Ltd (CEPA) | Technical Panel 1: Specialist consultancy services, capital market issues and progress reviews. | UK           |                         |                                   | 01/05/2010-30/04/2014   |                                      |
| 2  | Cambridge Economic Policy Associates Ltd (CEPA) | Technical Panel 2: General communications services, PIDG annual report and business plan.       | UK           |                         | US\$39,186                        | 01/05/2010-30/04/2014   |                                      |
| 3  | Castalia LLC                                    | Technical Panel 1: Specialist consultancy services, capital market issues and progress reviews. | USA          |                         | US\$379,515                       | 01/05/2010 – 30/04/2014 |                                      |
| 4  | Falk, Dieter Dr.                                | Technical Panel 2: General communications services, PIDG annual report and business plan.       | Germany      |                         |                                   | 09/06/2010– 08/06/2014  |                                      |
| 5  | Falk, Dieter Dr.                                | Technical Panel 3: Specialist consultancy services to PMU, PIDG Trust and Development Advisor   | Germany      |                         |                                   | 09/06/2010– 08/06/2014  |                                      |
| 6  | GHK Consulting Limited                          | Technical Panel 3: Specialist consultancy services to PMU, PIDG Trust and Development Advisor   | UK           |                         | US\$48,500                        | 01/05/2010-30/04/2014   |                                      |
| 7  | International Development Opportunities         | Technical Panel 2: General communications services, PIDG annual report and business plan.       | Switzerland  |                         |                                   | 01/05/2010-30/04/2014   |                                      |
| 8  | International Development Opportunities         | Technical Panel 3: Specialist consultancy services to PMU, PIDG Trust and Development Advisor   | Switzerland  |                         |                                   | 01/05/2010-30/04/2014   |                                      |
| 9  | IMC Worldwide Ltd                               | Technical Panel 1: Specialist consultancy services, capital market issues and progress reviews. | UK           |                         |                                   | 01/05/2010-30/04/2014   |                                      |
| 10 | IMC Worldwide Ltd                               | Technical Panel 2: General communications services, PIDG annual report and business plan.       | UK           |                         |                                   | 01/05/2010-30/04/2014   |                                      |
| 11 | IMC Worldwide Ltd                               | Technical Panel 3: Specialist consultancy services to PMU, PIDG Trust and Development Advisor   | UK           |                         | US\$65,018                        | 01/05/2010-30/04/2014   |                                      |
| 12 | Rudo International Advisors                     | Technical Panel 1: Specialist consultancy services, capital market issues and progress reviews. | USA          |                         | #REF!                             | 01/05/2010-30/04/2014   |                                      |
| 13 | OTF Group                                       | Technical Panel 1: Specialist consultancy services, capital market issues and progress reviews. | USA          |                         |                                   | 25/06/2010 -24/06/2014  |                                      |
| 14 | Pöyry Infra AG                                  | Technical Panel 3: Specialist consultancy services to PMU, PIDG Trust and Development Advisor   | Switzerland  |                         |                                   | 01/05/2010-30/04/2014   |                                      |
| 15 | CBJ Business Psychologists Ltd                  | Evaluation services to the PIDG Trust   | UK           |                         | £124,124                          | 01/11/2013-31/10/2016   |                                      |
| 16 | Lorna McNae                                     | PR and Communications Services  | UK           |                         | £24,610                           | 01/11/2013-30/06/2017   |                                      |

### Variable Contracts

To be published once value exceeds £10,000 (excl. VAT)

| Contracting Party    | Description                                | Max Value | Invoiced to Date | Contract Number |   |
|----------------------|--|-----------|------------------|-----------------|---|
| Generous at Work     | Communications services to PIDG PMU        | £48,000   | £14,190          | 74              |   |
| Bandmaster Solutions | Advisory services                          | £24,000   | £24,000          | 75              | Treated as single contract for disclosure |
| Bandmaster Solutions | Advisory services extension                | £24,000   | £26,000          | 93              |   |
| Bandmaster Solutions | Advisory services (Kwaitermaker)           | £26,000   | £26,000          | 92              |   |
| John Hodges          | Representation of PIDG at EU-ITF           | £40,960   | £34,045          | 66              | Treated as single contract for disclosure |
| John Hodges          | Representation of PIDG at EU-ITF Extension | £15,360   | £17,636          | 94              |   |
| John Hodges          | Representation of PIDG at EU-ITF Extension | £15,360   | £14,383          | 116             |   |
| John Hodges          | Representation of PIDG at EU-ITF Extension | £15,360   | £12,077          | 134             |   |

NOTE: All contract values are excluding VAT